



stores
ace

multi-store
management

For the ones with multi-stores

Anytime and anywhere.

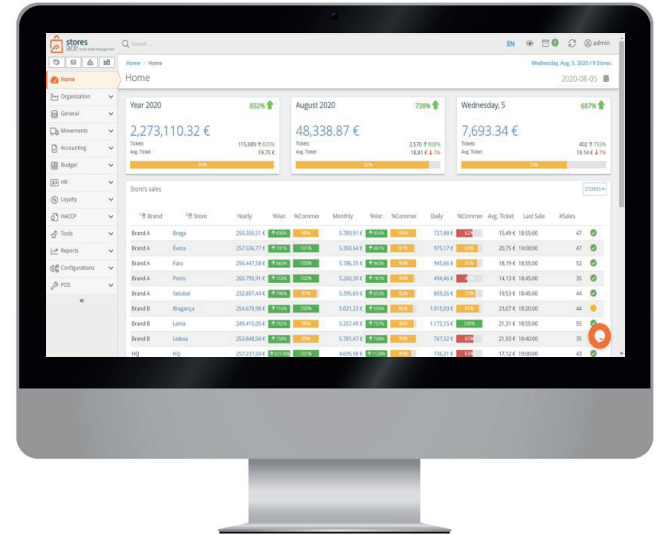
WHAT IS STORES ACE?

You can effectively eliminate the software clutter within your organization by leveraging the capabilities of StoresAce, a platform that encompasses all your company's management needs.

Bid farewell to the complexities of multiple software systems and the challenges associated with retaining technical talent.

StoresAce is the web platform for managing stores. With our team's extensive experience in Retail and Hospitality management, we address the problem of managing multi-stores.

Eliminate the need for disparate resources and gain fast access to data for strategic decision-making. Embrace the growth and acceptance of Cloud-based solutions over outdated desktop applications.



ONE PLATFORM TO MANAGE ALL YOUR CHANNELS

StoresAce offers a complete Cloud solution that will level up your business management.

Our platform has everything you need to manage an entire chain store and boost all your business performance and profitability while exploring live all metrics and innovative key indicators as a fast and simple solution.

We connect to any Point of Sale (POS) and ERP Systems. **It's activated with a fixed monthly subscription fee.** It doesn't require additional servers or complex installation costs.

Accessible from multiple devices, anytime and anywhere. Your data is kept securely in the Cloud, so you no longer need to worry about backups, upgrades, maintenance, failures, or security problems.

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WHAT CAN YOU DO?



Sales Management

- / Store centric
- / Analytics
- / PIM - Product information Management
- / Price Lists
- / AI for product mix advice
- / Budget Tracking
- / Extensive online Web reporting



Inventory

- / Online Inventory
- / Recipes & Production
- / Warehouse/Store Cost Price
- / Logistics and Purchase
- / Automated cost control
- / ML based replenishment
- / Shop floor picking PWA APP



Loyalty and new sales

- / Customer loyalty
- / Promotions
- / Campaigns
- / Customer PWA APP
- / Performance analysis



Open to the world

- / OmniChannel
- / Web based API
- / POS
- / E-commerce
- / ERP
- / BI
- / Any other software



STREAMLINE YOUR OPERATIONS ON A SINGLE PLATFORM



Online & Real Time Management

/ Access
/ Anytime and Anywhere
/ Real Time information from all Stores, either physical or digital



Multi POS & Platform

/ Manages all channels in a single platform being POS, E-commerce, app, or sales platforms
/ Manage your stores & your franchisees



Low and Controlled TCO

/ Monthly Subscription Service with no hidden costs



Omni Management

/ Manage all your products and pricing in the same platform
/ Get your ordering logistics handled as one
Implement Loyalty campaigns across all channels
/ Launch new E-commerce or Sales mobile app channels with a click



SOME OF OUR CUSTOMERS



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HOW DOES IT WORK?

StoresAce architecture consists on a middleware running in one POS on each store, synchronizing all information with our cloud-hosted platform APIs in real-time.

Our middleware is very simple to install and configure, and we also provide all the needed APIs.

Your **POS** will still work as usual, even offline. The middleware makes the synchronization whenever it has an internet connection.

The POS continues operating normally and producing information that will be synchronized later when restored.

You will be able to manage all stores online.

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Products, sales prices, and all other configurations will be managed on StoresAce, then immediately and automatically sent to the stores. It is possible to activate the product or even configure different sales prices or campaigns per store.

All Stores operations like Suppliers Orders, Deliveries and Store Inventories are managed on a single online platform.

Your data is secure with StoresAce. Your environment information is stored separately on a private database.

We encrypt all traffic over SSL and our servers are currently hosted in the Amazon AWS cloud.

HOW DOES IT WORK WITH OTHER CHANNELS?

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Use our ready to use PWA

StoresAce provides you a progressive web app, out of the box. Just activate that option and instantly you have a loyalty app or sales app. That's a new sales channel on the spot, managed from StoresAce

Connect your E-commerce website

Being an online solution, it means your stocks are live and your products are always up-to-date. Connect your own E-commerce platform to StoresAce API and manage your website as you manage any other store: just check the new digital store checkbox on the products and your E-commerce is updated in real time

Delivery platforms and marketplaces

Are you using UberEats or Glovo? Integrate those platforms with StoresAce and get your orders in the same place. No need to jump from one platform to the other to update prices or add new products

WHY CLOUD?

StoresAce is a complete Cloud solution working on a Software as a Service (SaaS) business model.

Cloud solutions allow users to access applications anytime and anywhere and you no longer need to worry about system or server failures, maintenance, and hardware costs.

All the internal management and maintenance is up to us, with all the guarantees of total safety, availability, and performance all times.



“ Software as a Service is the leading application delivery and distribution model: more flexible, secure, faster and efficient. ”

✓ LOWER COSTS

✓ SECURITY AND PRIVACY

✓ MAINTENANCE INCLUDED

✓ WORK FROM ANYWHERE AT ANYTIME

✓ REAL TIME AND SEAMLESS INTEGRATIONS

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OUR VISION, MISSION AND VALUE

Our focus on making store controlling and strategic decisions easy and fast through the use of data, artificial intelligence, and machine learning is in line with the growing trend of leveraging technology to improve business operations.

By providing a web platform that integrates these technologies, we empower businesses to make informed decisions based on data-driven insights. By introducing AI and ML algorithms we can significantly enhance the ability to optimize processes, identify opportunities, and respond quickly to market changes.

Emphasizing excellence and innovation as our core values demonstrates a commitment to delivering a high-quality product and continuously improving it. By harnessing the power of technology and focusing on user needs, StoresAce can make a significant impact on how organizations manage their stores and drive strategic outcomes.

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OUR NUMBERS



Present in **6** countries



150M Sales
details processed/month



3Bi€ Sales
Managed/year

FEATURES



OVERVIEW



ADD EXTRAS



ML + AI

BUDGET

HR

SHOP FLOOR APP

ANALYTICS APP

API

PURCHASE LOGISTICS

WMS INVENTORY

ONLINE SALES & ANALYTICS

CUSTOMER APP

HACCP QUALITY

WORKFLOW & TASKS

PIM

STORES

PROMOTIONS & LOYALTY

PRODUCT INFORMATION MANAGEMENT



Setup your items in one platform and manage your franchisees or channels

Sales product and raw materials can be configured in StoresAce. Check all the items KPI's immediately: cost price changes, margins, best suppliers, etc.



Item/Store Management

In an integrated platform, assign Items to stores, areas, companies or new stores with just a click.



Intelligent Pricing

Setup minimum margin and have a system adjusting sale prices. Give ratings to stores to get automatic adjustments on selling prices. AI can be used to forecast sale prices.



Schedule your changes

Predefine price lists to a specific date.

PURCHASE AND LOGISTICS

Use IA for reordering

StoresAce optimizes and automates ordering, from the stores, from a region or centrally.

Automate delivery insert

Storesace has an ordering system integrated with several suppliers, and documents are inserted automatically.

Control your deliveries

There is a comprehensive workflow to check for any differences. The control will be uncomplicated by comparing supplier invoices with deliveries or comparing transfer out with deliveries in. And the platform does it for you.

Manage your credits

Full control of the deliveries represents an average 7% increase in the margin. Controlling the differences in the deliveries and sending automated credit requests to providers, we enable you to keep your margins without surprises.



INVENTORY

Automate replenishment

The system will suggest you to transfer or purchase items depending on the ML algorithm analysis of your group of stores.

Speed up shop floor operations

StoresAce includes a Shop Floor PWA that works on any mobile device. This App allows the users to do stock counts, insert orders or deliveries or print labels.

Stock counts are like photos

All the process on top is based on the SDA - Stock Differential Analysis, which provides you the difference between Theoretical Stock vs Real Stock.

SALES ANALYTICS & REPORTING

On-the-Fly Analytics

Give your stores, store managers, area managers or controllers, the ability to keep tabs on your stores in real-time.

KPI's on all sales details

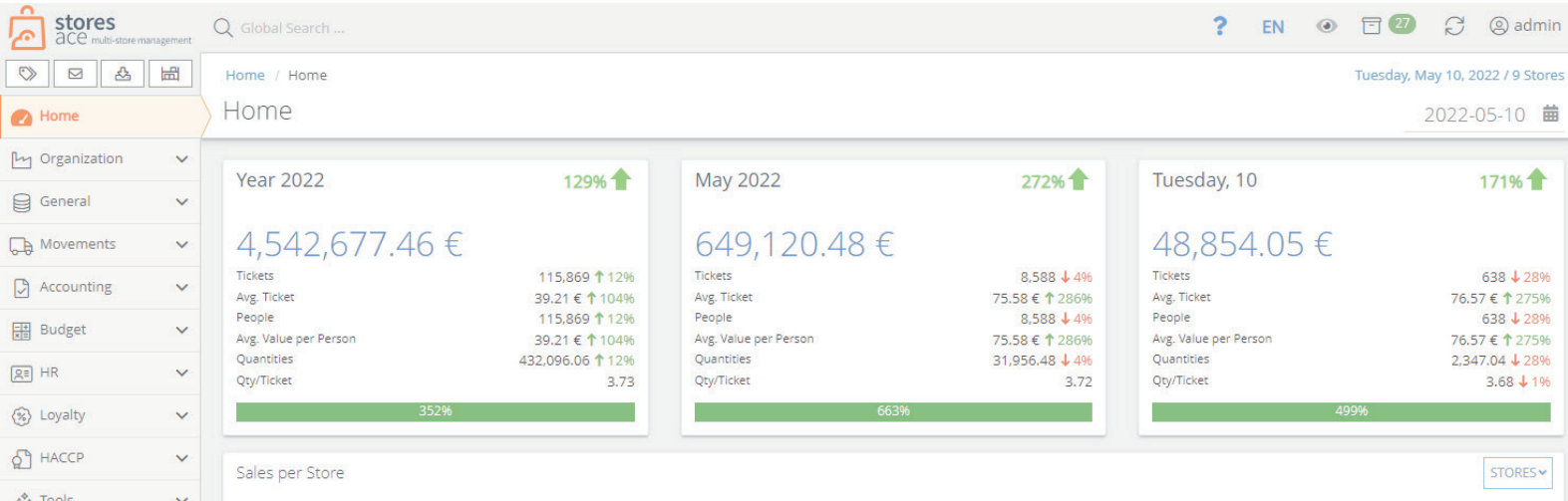
From Revenue to Items, from HR performance to budget.

Drill Down the information

Start by looking into a total figure, drill down to the store, sale, clerk, and item.

Multi-Store Oriented

It's a multistore management system. Embrace headquarter, insignias, and stores.





BUDGET & ACHIEVEMENT

Graphic budget tracking and complete drill down

Easy to check if a store, or brand is within the estimated budget at any time, with total view per country, region or store, regarding the user permission.

Compare your achievement

Year to Date, Month to date, Specific Date or month are available at the tip of your fingers.

Use AI to define your next budget

The platform, through all the sales data, can help you to administer your global budget (by amount or percentage) to brands, regions, and stores per day.

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LABELS

Setup your templates

With StoresAce you may define the design of your labels, the fields you want to use, and how they are printed (Legal, Roll, etc).

Automate Label printing

Assign label templates, which will provide labels that will be printed when scheduled.

Print on the go

The Shop Floor App allows you to print labels even from your mobile. No matter where you are, use the app to print the labels you need.



OUR APPS

Our cutting-edge apps revolutionize the way you engage with our services, delivering a streamlined and intuitive user experience.

Seamlessly integrating various functionalities, our platform offers a panoramic view of your operations, empowering you to effortlessly analyze data, optimize processes, and effectively manage customer loyalty initiatives.

Progressive Web App (PWA) benefits:

- / No install or updates required
- / Always up-to-date
- / Friendly design
- / Work offline
- / Scan QRCode to access with Link
- / Accessible from any Device
- / Works from Android, IOS, Windows, Linux, etc

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PROMOTIONS & LOYALTY

Promotions and Loyalty mixed

Don't do scores or visits but mix them with items sales strategy and implement growing discounts or offers by increasing frequency.

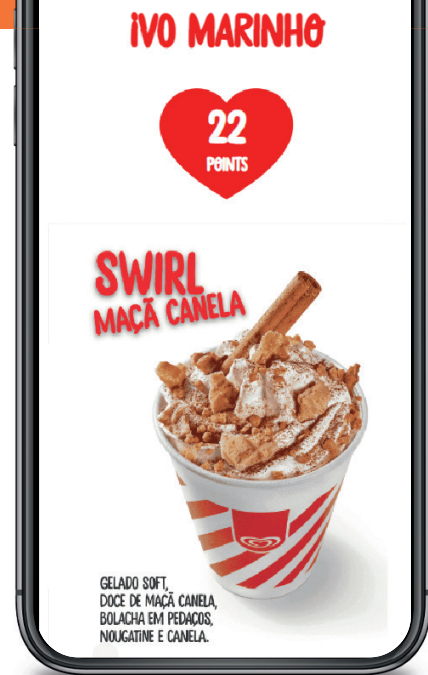
Know your customers

Using an integrated database allows you to understand the customers habits and know what to do to engage them.

Interact with your customers

The system provides a Progressive web app and connects new stores to the Loyalty App and promotions. No need to use different platforms to manage content.

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SEE MORE



PICKING APP

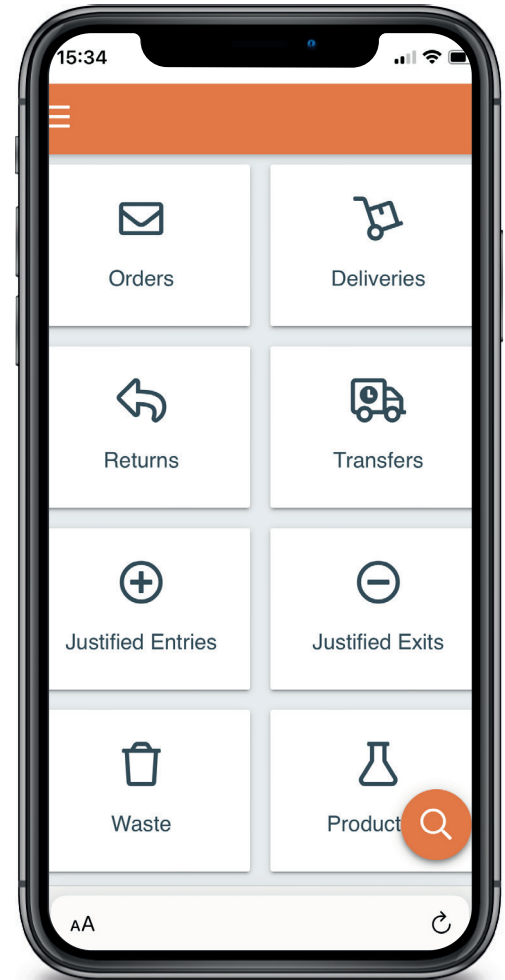
Give your employees real-time control of all operations at their fingertips.

Picking App is a friendly App that makes it easy and fast to provide and control:

- / Inventories
- / Orders
- / Deliveries
- / Transfers
- / Internal Orders
- / Production
- / PLU Listing & Info
- / Stock enquiry
- / Label print
- / Prices check and changes,
- / Margins/ FnB Cost Control and other functionalities.

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SEE MORE



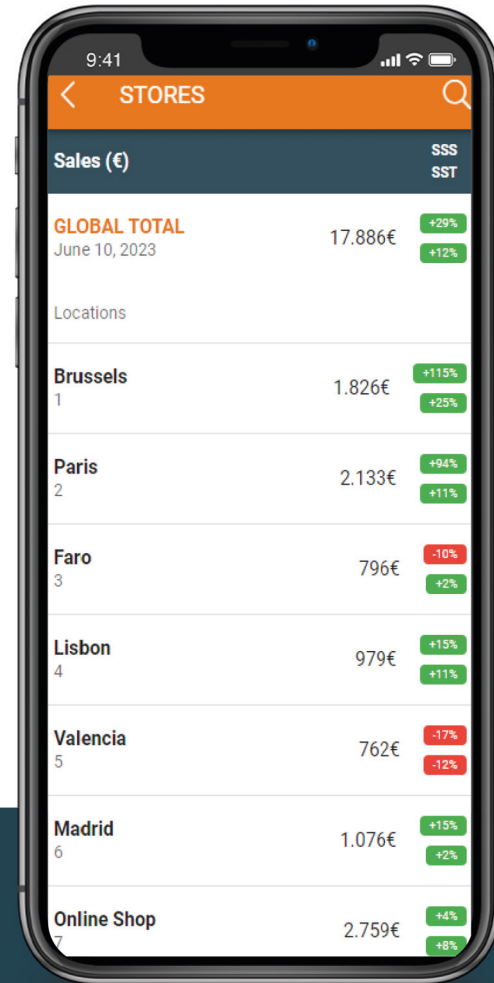
ANALYTICS APP

Optimized for mobile devices to access live KPIs of all your business from anywhere.

In the Analytics App, it is possible to check the average ticket, average value per person, food cost, waste, and sales, in real-time.

Specific reports providing campaigns and bundles performance, ABC, PLU performance.

The App promotes visibility per country and region, and all information is available to all stores and brands.



CONNECTIVITY & OMNI CHANNEL

API centric application

- / Open to the World
- / Read and Update Information
- / REST API
- / JSON or XML
- / Used by Partners, Customers and 3rd Party
- / Apps

Existing Connections off the shelf:

- / Enterprise Resource Planning (Head Office)
- / Point of Sale Software (Front Office)
- / E-Commerce Platforms
- / Electronic Invoice Gateways
- / Financial and Accounting Platforms
- / Distribution Platforms
- / Suppliers EDIs (Supply Chain workflow integration)



...AND MANY MORE



HACCP



GDPR



**ERP & BI
Integration**



HR



Documents



OCR



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